

# The Swarm Training Programme

**Business Administrator** 

Level 3



Business Administrators have a highly transferable set of knowledge, skills and behaviours that can be applied in all sectors. This includes small and large businesses alike; from the public sector, private sector and charitable sector. The role may involve working independently or as part of a team and will involve developing, implementing, maintaining and improving administrative services. This apprenticeship develops the skills and competences in implementing, developing and maintaining administrative and support functions of a business.

















# The Programme



The responsibilities of the role are to support and engage with different parts of the organisation and interact with internal or external customers. With a focus on adding value, the role of business administrator contributes to the efficiency of an organisation, through support of functional areas, working across teams and resolving issues as requested. The flexibility and responsiveness required allows the apprentice to develop a wide range of skills.

The business administrator is expected to deliver their responsibilities efficiently and with integrity – showing a positive attitude. The role involves demonstrating strong communication skills (both written and verbal) and adopting a proactive approach to developing skills. The business administrator is also expected to show initiative, managing priorities and own time, problem-solving skills, decision-making and the potential for people management responsibilities through mentoring or coaching others.

The training element will typically take up to 12+ months to complete with 20% off the job learning. The exact duration will be dependent on the previous experience of the individual.

### Level: Level 3.

Duration: 12-13 months of learning plus up to 12 weeks of End Point Assessment Process.

Apprentices without level 2 English and Maths will need to achieve this level prior to taking the end-point assessment.

# **Delivery Model:**

- Hybrid of classroom workshops and remote webinars (depending on number of learners).
- One on One monthly mentoring and tutoring sessions to support in application of knowledge, skills and behaviours.

















# The Standards

Apprenticeship standards are based on occupational standards. An occupational standard is a short and concise document that describes what someone who is competent in the occupation normally does – 'duties', and the 'knowledge, skills and behaviours' (KSBs) required to carry out these duties competently; along with any qualifications that must be taken and alignment with professional recognition if applicable.

# Knowledge

# The Organisation:

Understands organisational purpose, activities, aims, values, vision for the future, resources and the way that the political/economic environment affects the organisation.

### Value of their Skills:

Knows organisational structure and demonstrates understanding of how their work benefits the organisation. Knows how they fit within their team and recognises how their skills can help them to progress their career.

#### Stakeholders:

Has a practical knowledge of managing stakeholders and their differing relationships to an organisation. This includes internal and external customers, clients and/or suppliers. Liaises with internal/external customers, suppliers or stakeholders from inside or outside the UK. Engages and fosters relationships with suppliers and partner organisations.

#### **Relevant Regulation:**

Understands laws and regulations that apply to their role including data protection, health & safety, compliance etc. Supports the company in applying the regulations.

#### Policies:

Understands the organisation's internal policies and key business policies relating to sector.

#### **Business Fundamentals:**

Understands the applicability of business principles such as managing change, business finances and project management.

#### **Processes:**

Understands the organisation's processes, e.g. making payments or processing customer data. Is able to review processes autonomously and make suggestions for improvements. Applying a solutionsbased approach to improve business processes and helping define procedures. Understands how to administer billing, process invoices and purchase orders.

#### **External Environment Factors:**

Understands relevant external factors e.g. market forces, policy & regulatory changes, supply chain etc. and the wider business impact). Where necessary understands the international/global market in which the employing organisation is placed.



















# Skills

# IT:

Skilled in the use of multiple IT packages and systems relevant to the organisation in order to: write letters or emails, create proposals, perform financial processes, record and analyse data. Examples include MS Office or equivalent packages. Able to choose the most appropriate IT solution to suit the business problem. Able to update and review databases, record information and produce data analysis where required.

# **Record and Document Production:**

Produces accurate records and documents including: emails, letters, files, payments, reports and proposals. Makes recommendations for improvements and present solutions to management. Drafts correspondence, writes reports and able to review others' work. Maintains records and files, handles confidential information in compliance with the organisation's procedures. Coaches others in the processes required to complete these tasks.

# **Decision Making:**

Exercises proactivity and good judgement. Makes effective decisions based on sound reasoning and is able to deal with challenges in a mature way. Seeks advice of more experienced team members when appropriate.

# **Interpersonal Skills:**

Builds and maintains positive relationships within their own team and across the organisation. Demonstrates ability to influence and challenge appropriately. Becomes a role model to peers and team members, developing coaching skills as they gain area knowledge.

# **Communications:**

Demonstrates good communication skills, whether face-to-face, on the telephone, in writing or on digital platforms. Uses the most appropriate channels to communicate effectively. Demonstrates agility and confidence in communications, carrying authority appropriately. Understands and applies social media solutions appropriately. Answers questions from inside and outside of the organisation, representing the organisation or department.

# Quality:

Completes tasks to a high standard. Demonstrates the necessary level of expertise required to complete tasks and applies themself to continuously improve their work. Is able to review processes autonomously and make suggestions for improvements. Shares administrative best-practice across the organisation e.g. coaches others to perform tasks correctly. Applies problem-solving skills to resolve challenging or complex complaints and is a key point of contact for addressing issues.

# Planning and Organisation:

Takes responsibility for initiating and completing tasks, manages priorities and time in order to successfully meet deadlines. Positively manages the expectations of colleagues at all levels and sets a positive example for others in the workplace. Makes suggestions for improvements to working practice, showing understanding of implications beyond the immediate environment (e.g. impact on clients, suppliers, other parts of the organisation). Manages resources e.g. equipment or facilities. Organises meetings and events, takes minutes during meetings and creates action logs as appropriate. Takes responsibility for logistics e.g. travel and accommodation.

# **Project Management:**

Uses relevant project management principles and tools to scope, plan, monitor and report. Plans required resources to successfully deliver projects. Undertakes and leads projects as and when required.













Education & Skills



# **Behaviours**

**Professionalism:** Behaves in a professional way. This includes: personal presentation, respect, respecting and encouraging diversity to cater for wider audiences, punctuality and attitude to colleagues, customers and key stakeholders. Adheres to the organisation's code of conduct for professional use of social media. Acts as a role model, contributing to team cohesion and productivity – representing the positive aspects of team culture and respectfully challenging inappropriate prevailing cultures.

**Personal qualities:** Shows exemplary qualities that are valued including integrity, reliability, self-motivation, being pro-active and a positive attitude. Motivates others where responsibility is shared.

Managing performance:Takes responsibility for their2.own work, accepts feedback in a positive way, usesinitiative and shows resilience.Also takesresponsibility for their own development, knowsPrwhen to ask questions to complete a task andThinforms their line manager when a task is complete.ThPerforms thorough self-assessments of their workdeand complies with the organisation's procedures.th

**Adaptability:** Is able to accept and deal with changing priorities related to both their own work and to the organisation.

**Responsibility:** Demonstrates taking responsibility for team performance and quality of projects delivered. Takes a clear interest in seeing that projects are successfully completed and customer requests handled appropriately. Takes initiative to develop own and others' skills and behaviours.

# Qualifications

# English & Maths

Apprentices without level 2 English and maths will need to achieve this level prior to taking the End-Point Assessment. For those with an education, health and care plan or a legacy statement, the apprenticeship's English and maths minimum requirement is Entry Level 3. A British Sign Language (BSL) qualification is an alternative to the English qualification for those whose primary language is BSL. (Optional) Level 3 Diploma in Business & Administration

This diploma can be achieved alongside the apprenticeship standard but it is subject to an extra

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# **Delivery of the Standard**

cost outside of the Apprenticeship Funding.

The apprenticeship delivery journey is broken down into two phases

- Month 1– 13: On programme training and learning (including any Maths and English requirements)
- Month 14 17: Gateway review and End Point Assessment

### Phase 1: Month 1-13:

This is the phase that consists of all the activity to developing the skills, knowledge and behaviours of the Standard.

#### **Developing the Knowledge**

The knowledge training is primarily delivered via 10+ classroom workshops & webinars (numbers dependent) or delivered 121 via tuition. The content of these are based on 8 main Knowledge Outcomes that provide a depth of understanding for the skills.

Employer collaboration/involvement is key to supporting some of the above workshop content as many may need to be bespoke to meet the employer specific needs.

# Skills Development and Portfolio building

Evidence to demonstrate the performance of knowledge, skills and behaviours will be supported via regular 121 tuition and mentoring with evidence collected via our E portfolio system.

The development of the skills aims will be delivered throughout the programme and learner supported to develop a project or a process improvement. The evidence of performance will be gathered to create a showcase portfolio required by the End-Point

















#### Phase 2: Month 14+

#### Gateway

When all learning has been completed and evidence in the portfolio has been gathered, the next process is to conduct the Gateway review. The gateway review is when the learner, employer and provider agree the learners readiness to progress to End point Assessment.

### EPA Gateway requirements:

- Completion of the off-the job learning components of the programme.
- Confirmation from the employer that the apprentice is ready. It is recommended that the training provider is consulted by the employer to inform the decision.
- Apprentices without Level 2 English and maths will need to achieve this level prior to taking end-point assessment. For those with an education, health and care plan or a legacy statement the apprenticeships English and maths minimum requirement is Entry Level 3 and a British Sign Language qualification is an alternative to English qualifications for those whom this is their primary language.
- Completion of a showcase portfolio of evidence.

The EPA consists of three main distinct assessment methods, listed below, and all of them must be passed for the apprentice to successfully complete the apprenticeship programme:

- Knowledge Test.
- Portfolio-based Interview.
- Project Presentation.

A more detailed End Point Assessment plan can be found via this link:

https://www.instituteforapprenticeships.org/media/2878/ st0070 business-admin l3 ap-for-publication-2-april-2019update-to-eqap.pdf

#### Knowledge Test:

The apprentice undertakes a multi-choice test to last a maximum of 60 minutes and include 50 equally weighted multi-choice questions with four possible answers each. The assessment should typically be passed before the apprentice progresses to the interview and presentation. The test is to be completed online and requires invigilating. Responsibilities: The EPAO is responsible for creating a question bank. Core KSBs: The test predominantly focuses on non-organisation specific knowledge outlined in the Standard. This includes relevant regulation and laws, business fundamentals and project management principles

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### **Portfolio-Based Interview:**

The interview is for 30-45 minutes and scored out of 100 by the Independent Endpoint Assessment Organisation (EPAO). The Portfolio of Learning provides a structure for this conversation. The Portfolio should provide at least one piece of evidence for each of the minimum KSBs outlined in the Assessment Methods and Grading annexed table. This should be submitted to the EPAO a month prior to interview. Evidence is gathered onprogramme and the employer should facilitate this through relevant tasks and support, as outlined in the annexed table. The training provider should support where needed. The employer and training provider should review the Portfolio with the apprentice and make a judgement on whether they should be progressed to EPA. The interview assesses understanding and learning shown in the Portfolio; the Portfolio is not directly assessed.

#### **Project Presentation:**

The apprentice delivers a presentation to the EPAO on a project they have completed or a process they have improved. The presentation lasts 10-15 minutes, with a further 10-15 minutes for a Q&A session. The presentation is out of 100. The project is completed from month 9 of the apprenticeship and should be completed prior to EPA being triggered.

















The project is submitted to the EPAO and they provide a question to answer in the presentation, for example: How have you improved a process or operating practice? What were the steps you took to implement the project? What worked well and how would you improve the results in future?

The presentation should summarise the aim, outcome and responsibilities of the KSBs shown in the project. The presentation should demonstrate how they approached a task and the skills shown in doing so, building towards how they would improve the results going forward.

# **Employer Support:**

- Dedicated Senior Account Manager
- Quarterly Cohort Reviews with Senior
  Account Manager
- Employer Showcase in Swarm media and news
- Access to view Learners progress via our E-portfolio

For more information please don't hesitate to contact us.

Email: <u>enquires@swarmgroup.org.uk</u>

Phone: 0800 0868199

# Reviews



Every twelve weeks the tutor will conduct a progress review with the learner and line manager to support in keeping the progress on track, identify any issues and plan the next phase of collaborative earning.

# Costs:

Full Apprenticeship Cost Per Learner: £5000 (Maximum Funding Band)













